

Price Increase Alert!

Speed Queen has announced its intention to increase prices on orders placed after 12/1/2018. The price increase will be across the board on every product line. Increased material costs are the reason given for the increase. The anticipated increase will be from 5-7%. This is almost double the recent yearly increases.

To avoid the price increase, purchase orders with proper financial arrangements must be in our office prior to Noon on 11/30/2018!

Currently we only have an indication that we should expect Continental prices to increase a similar amount.

Speed Queen Fall Specials

In order to help those needing to replace equipment before the upcoming price increase, Speed Queen is offering both a finance promotion for for retools and new stores, as well as a rebate program on certain popular machines.

Retooled stores can qualify for Finance specials for amounts up to \$250,000 and over. See enclosed flyer.
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Speed Queen Fall Specials Continued

If you are interested in opening a new store check out this special:

New Store financing specials include:

*7.49% variable (WSJ Prime + 2.49%)

*9 & 10 years financing available on select deals (based on project size & credit review)

*90 days deferred, 10 months interest only)

Deadline for these finance specials is before Noon on November 30, 2018.

Speed Queen Rebates available

It's Fall and Speed Queen has some rebate specials that you can take advantage of to retool your Laundromat.

In addition to finance specials from page one, there are also rebates available from \$200 - \$1,000 on various hard mount washers and tumblers. As with the other promotions, check out the flyer.

Deadline is also prior to Noon on 11/30/2018!



Continental/Laundry Boss Promotion

Continental, by partnering with The Laundry Boss are bringing a whole new set of payment and management options for your laundromat at a greatly reduced cost to store owners. With cash/coin/card payment kiosks, mobile and attendant apps, and remote management and monitoring, the Laundry Boss looks like a great addition to the Continental Express Wash Product line.

The partnership is offering a Fall Special that includes four free month, including hardware of use of the Laundry Boss in your store.

See Flyer for more information. As with the others, this special ends at Noon on November 30, 2018.

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